

WHAT TO EXPECT

It is vital that our clients know what the important and consistent steps will be that will keep them and their work team on target. Anticipating the process and keeping appropriately involved will help you avoid surprises, ensure your input is received, and ultimately give you peace of mind.

First Detailed Communications

When you first contact Beckwith, whether by phone or email, be sure to give us lots of detailed information about your project. That way we can quickly determine your needs and get you off to a great start.

Ballpark the Project

After the first meeting, we should be able to ballpark the estimated cost of your project. This allows you to better understand the work entailed and ensure you are comfortable going forward with us. This is also the time you should verify the details of the intended work versus projected costs.

Client Referrals

Reputation means so much in our business. Through our decades in the business, Beckwith has received many referrals from satisfied customers. You will find some of them linked here.

Plans & Permits

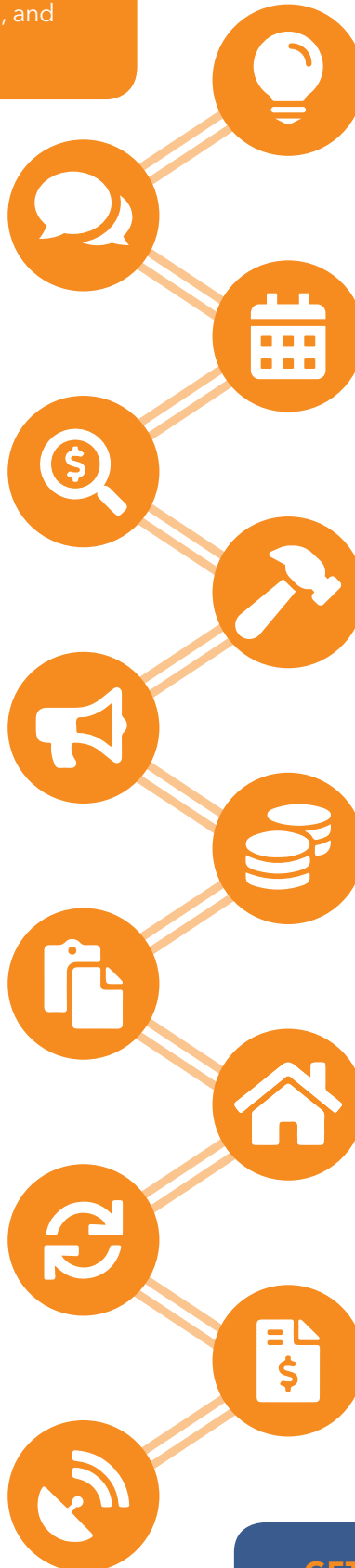
Sometimes the cost of plans and permits is requested at the time of scheduled deposits but they are also kept as separate line items and tracked vigilantly. Scope creep and revisions can drive up these costs, and Beckwith manages them tightly.

Tracking Change Orders

Every project has unforeseen situations and sometimes the scope of work changes. Keeping track of these changes is vitally important. We do that through email communications and Beckwith Tracking Spreadsheets that record the extra time and materials required so we can be as transparent with our clients as possible.

Communication

We encourage our clients to stay connected throughout the process. And that includes that you remain in contact as needed with the Beckwith office. While the team is focused on the work itself, the office ensures the contract is being followed and billing is accurate and timely. The office is the key resource for keeping you in the know and on target.



Initial Vision & Ideas

At some point, everyone envisions their dream home. Share it with us. Provide Beckwith with pictures of what you really love. And send a detailed email of your must-haves. That way, we can work with you to turn that dream into reality.

Schedule to Meet

Once we have received your initial detailed communication and we know we can help you, we will schedule an appointment to further scope out your project. This meeting will flush out project details and allow us to provide next steps.

Confirming Your Contractor

Once you have reviewed the estimated costs of the project, it is time to commit to the contractor of choice. Remember, your contractor should be prepared to guide you through every step of the project. Beckwith is known for both how they manage the project and client input.

Calendar & Initial Deposit

Once a client has indicated they wish to go forward with Beckwith, we will request an initial deposit based on the size and start date of the project, usually from 1-5%. This is a non-refundable deposit which helps to cover start-up costs in the event of the project being cancelled.

Managing Project Parameters

Beckwith follows a set of guiding principles to deliver a successful project. Guidelines on work hours, project expectations, and coordination with the building department for inspections are all strictly followed. Well maintained equipment is also necessary. And above all else, ensuring consistent communications with clients and partners alike is paramount.

Billing

Our billing schedules are based on the status of the ongoing work, and geared to keeping the project as current as possible. Sometimes we bill in advance so we can pay our team, sub-trades and suppliers quickly. Other times, we wait until material & sub-trade invoices are received. We need our clients to pay in a reasonable timeframe so we can keep the project moving forward.

GET IN TOUCH

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